



Rooted in Farming

Wynnstay helps livestock and arable farmers to produce food in a more sustainable way

2024 – Carmarthen Mill Expansion

2022 – Acquired Humphrey Feeds and Tamar Milling

2018 – Celebrating our centenary

2004 – Listed on the AIM Market

2001 – Renamed Wynnstay Group PLC

1992 – Converted to PLC

1989 – Merger with Vale of Clwyd Farmers

1977 – Formation of Glasson Grain Ltd

1955 – Merger with Montgomeryshire Farmers Association

1922 – First Store Opened

1918 – Foundation

Agricultural products and services for UK farmers

Originally founded in 1918 by tenant farmers of the Wynnstay estate in Mid Wales and constituted as a farmers' co-operative shortly afterwards, Wynnstay is now a major supplier of products and services to UK farmers. We aim to provide the farming industry with the best products, backed up by quality advice.

We serve the farming community, continually improving our product and services portfolio to better meet the needs of the changing agricultural industry.



Investment case

- **National brand trusted for quality and service** - Long history and established presence in the UK agricultural supply chain.
- **Diversified business model** - Multi-channel approach across seven core categories: Feed, Arable (Seed/Fertiliser), Milk Powders, Animal Health, Supplements, Blocks & Buckets and Harvest Products. This mitigates the group's exposure to sector-specific volatility.
- **Five-year transformation programme underway** - Project Genesis has been integrated into a wider Wynnstay Strategy Genesis, building on progress so far to improve operational performance while driving efficiencies, reduce costs and materially enhance Group profitability and long-term growth.
- **Trusted experts** - Highly experienced leadership and senior management team supporting Wynnstay's growth ambitions.
- **Strong financial position** - Robust balance sheet with significant net cash position. This will support organic growth and value-enhancing acquisitions to accelerate growth in key core markets. Over 20 years of unbroken dividend growth.



Wynnstay Strategy Genesis Operational Transformation Programme Underway

Project Genesis laid the groundwork for Wynnstay's transformation, focusing on short-term operational alignment and efficiency to secure a strong foundation. Building on this success, we now move into Wynnstay Strategy Genesis, a five-year plan centred on driving growth, innovation, and long-term value creation across the Group.

“Trading in the early part of the new financial year is in line with the Board’s expectations, and we look forward with confidence as we progress into Wynnstay Strategy Genesis and pursue sustainable growth and improved returns.”

Alk Brand, CEO

Business performance areas



Feed and Grain

- Manufacture and supply of a wide range of feeds mainly for livestock
- Feed raw materials trading
- Grain marketing services



Arable

- Manufacture of blended fertiliser and supply of wide range of fertilisers
- Process and supply of seeds, including environmental seeds
- Supply of agrochemicals



Stores

- Network of 51 stores, catering mainly for the needs of farmers but also rural dwellers
- Supported by other routes-to-market; digital platform, on-farm teams etc

Final Results for the year ended 31 October 2025

REVENUE

£583.4m

2024 - £613.1m

GROSS PROFIT

£80.5m

2024 - £79.2m

ADJUSTED PBT

£9.2m

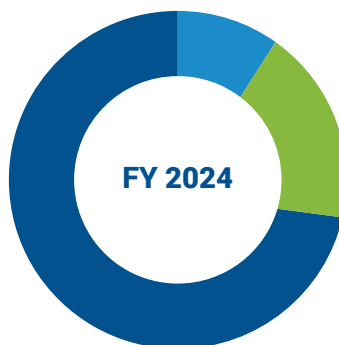
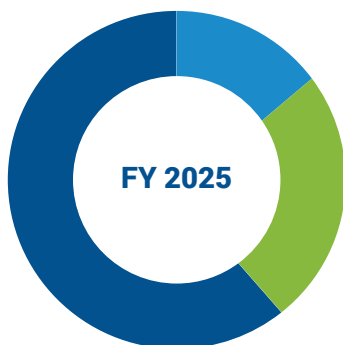
2024 - £7.6m

TOTAL DPS

17.8p

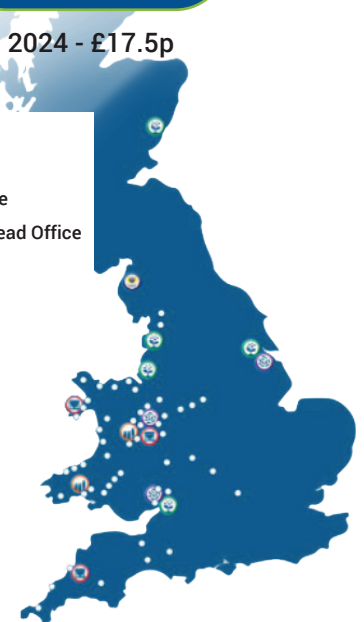
2024 - £17.5p

Adjusted PBT by division



- Feed processing site
- Feed blending site
- Fertiliser blending site
- Glasson Fertilisers Head Office
- Seed processing site
- 51 Wynnstay stores

Geographic Reach



>20K

Commercial relationships with farmers

11

Manufacturing sites

811

Employees

127

Commercial vehicles in fleet

Top two

Grass seed supplier in the UK

Contact us: wynnstay@tavistock.co.uk



WYNNSTAY GROUP PLC